

# Spring's Insight Presents:



## Complimentary Webcast's That Will Make You a **THOUGHT LEADER!**

### Captive's for Healthcare Reform and Writing Employee Benefits in a Captive

*A webcast to enhance your captive knowledge and expand on innovative ways to manage your risk.*

May 17, 2011 1:00pm - 2:00pm EDT

Join Spring as we discuss the regulatory landscape of healthcare reform and the role a captive can play. John Cassell, Senior Partner at Spring, will review regulatory changes of healthcare reform and the potential affects this has on your captive. John will also share successful tactics to position your captive so that it can benefit from healthcare reform.

Karin Landry, Managing Partner, will present during the second half of the webcast. Karin will discuss the advantages and disadvantages of placing benefits in a captive, where financial professionals should focus on when determining the feasibility of a captive arrangement for benefits, and steps toward implementation.

Space is limited - Register Today

### Enhancing Capital Management Through a Captive

*A webcast that introduces a new way to utilize a captive's underemployed capital.*

May 24, 2011 1:00pm - 2:00pm EDT

Join Spring as we discuss a new technique to add value to your captive. Donald Riggan, Senior Consultant at Spring, will discuss new financial metrics designed to increase your captive's Return on Invested Capital (ROIC), and create economic profits without 3rd party business. Companies deploy capital in many ways, e.g., an acquisition or a new product line. Don discusses how to use your captive to leverage those capital commitments.

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#### About Spring

Headquartered in Boston, MA is a leading professional services firm that provides customized innovative and integrated employee benefit and risk management solutions to the marketplace. Spring is the parent company to Spring Consulting Group, a global firm that works with large and mid-size companies on employee benefits, insurance financial services, risk management and alternative funding solutions; Spring Insurance Group, a leading insurance broker and Spring Financial Solutions, which delivers customized integrated financial solutions for high-net worth individuals and business owners. Additional information can be found at [www.SpringGroup.com](http://www.SpringGroup.com) or [www.SpringInsuranceGroup.com](http://www.SpringInsuranceGroup.com).

